

The Demand for AI Programs

An analysis of the demand for educational programming in the field of Artificial Intelligence. Prepared by Validated Insights.

Introduction About this Report

The market for AI education is robust, and just at the beginning of a growth trajectory.

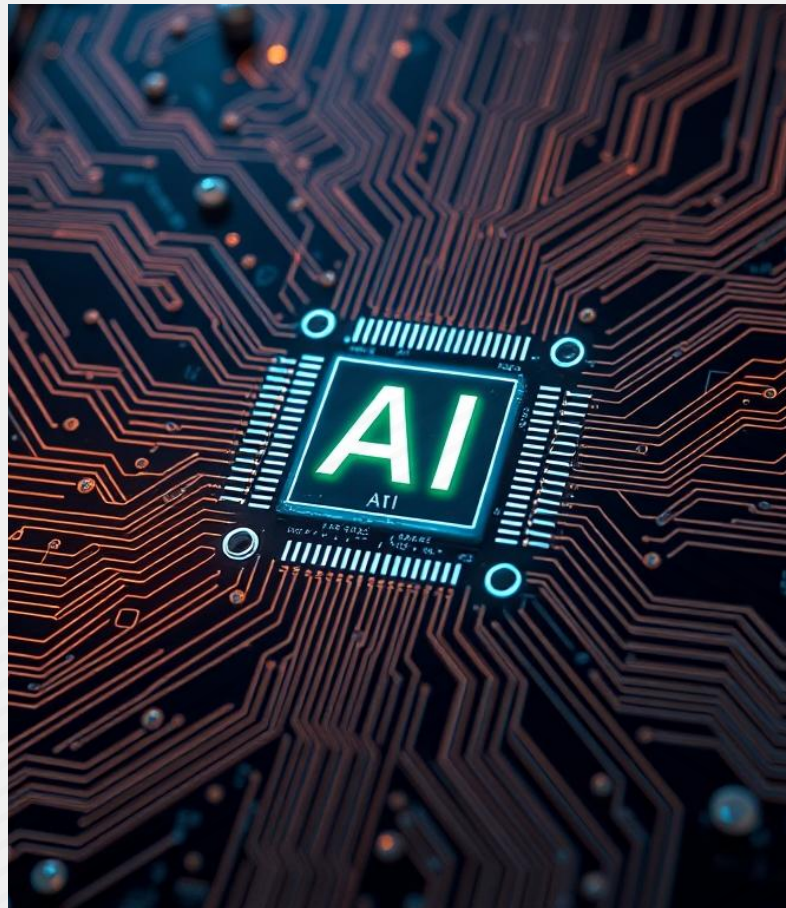
We stand at a pivotal moment where Artificial Intelligence is not just a buzzword, but a transformative force reshaping industries, economies, and daily life. From automating complex tasks to driving unprecedented innovation, AI's impact is undeniable and rapidly accelerating, fundamentally altering the skills employers demand and the knowledge individuals need to thrive.

This report delves into the rapidly evolving demand for Artificial Intelligence education, highlighting why mastering AI is now a critical competency across virtually every sector. We explore what this shift means for educational institutions and aspiring professionals, emphasizing the urgent need for robust AI learning pathways and the opportunities that lie within this burgeoning field.



Rarely do we dive into an exploration of the demand for academic programs in a given field and see the sort of picture that we see with AI. Not only is this a burgeoning field of study, but it's impacting the demand for every other field of study.

-Brady Colby, Head of Market Research @ Validated Insights



Key Findings



Market Size & Growth

The market for AI education was worth \$16.2 billion in 2024 and is projected to grow at a 22.7% CAGR.



Workforce Interest

80% of white collar workers are interested in upskilling in AI/ML. When compared to other potential fields up upskilling, AI/ML is the 8th most sought skill by employees.



Higher Education Trends

Only 0.2% upskill in AI/ML via credit-bearing higher ed programs, but 21% of upskillers intend to enroll in college or university across all fields of study.



Enrollment & Innovation

About 4,000 students were enrolled in degrees and certificate in AI/ML in 2023. That same year, UT Austin and edX launched a \$10k online master's in AI which they anticipate will enroll 4,000 students soon.



Search & Job Market

AI-related search traffic grew at a 137.8% CAGR (2021–2024). About 2% of all job postings now call for AI skills; 15% of computer skill jobs now require AI.



Employment Outlook

Employment of AI/ML Developers & Engineers is projected to grow at a 40.0% CAGR, about 100X faster than the average for all occupations. Employment of AI/ML practitioners more broadly will grow at a 12.6% CAGR.

Sizing the Market





Sizing the Market for AI Education

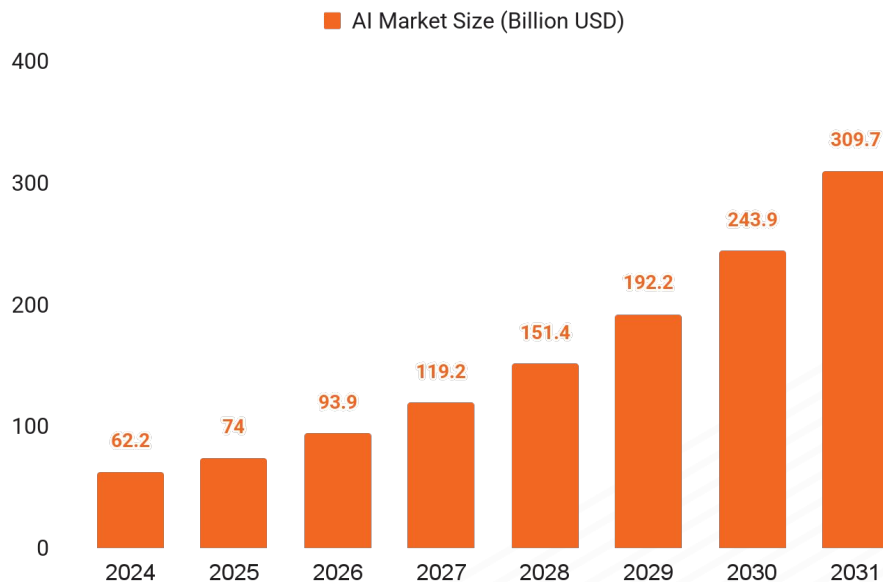
The AI market in the United States is worth an estimated **\$93.9B** in 2025, and this revenue is projected to grow at a 27.0% CAGR through 2031. The result is that **the AI market will grow more than 4X over the next six years.**

The increasing adoption of AI has driven massive growth in the market for education, training, and development in the domain of AI/ML. As it stands, roughly 4% of the white collar workforce is pursuing upskilling in the field of AI, while 80% indicate interest in doing so, just 10 pp behind the percentage that are interested in Leadership training (90%). We estimate that the market for AI education and training was worth **\$16.2B** in 2024, and project that **the market will grow at a 22.7% CAGR in the coming years.**



Sizing the Artificial Intelligence Market

The AI Market in the US (2024 to 2031)



\$74.0B

AI Market Size 2025

27.0%

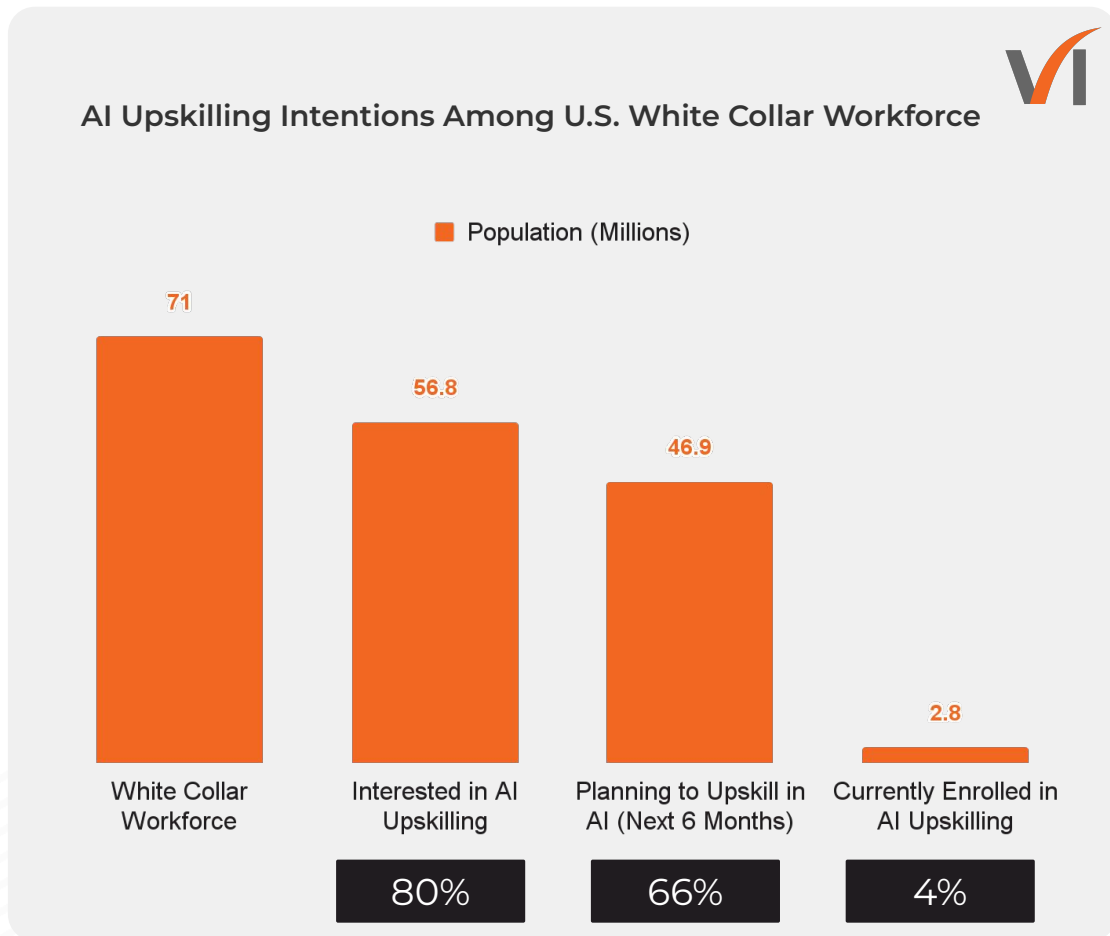
Projected CAGR (2025–2031)

The **\$74B** market for Artificial Intelligence in the United States is projected to grow more than **4X** from 2025 to 2031 to nearly **\$310B**.

Market Sizing

There are 46.9M workers indicating planning to upskill in AI

The white collar workforce in the United States stands at 71 million. When surveyed, 80% (56.8 million) express some interest in AI upskilling, and 69% (46.9 million) go so far as stating that they intend to do so within the next six months. Despite this, only 4% (2.8 million) of these workers are currently enrolled in, or pursuing AI upskilling in a structured and supervised manner, highlighting a significant gap between interest and action.



Case Study: AI Upskilling vs. Leadership Training & Development



AI Upskilling

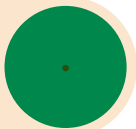
The AI Upskilling market was worth an estimated \$16.2B in 2024, or about 1/10th the size of the Leadership Training & Development market. This market is projected to grow at a 22.7% CAGR in the coming years, more than twice as fast as the Leadership Training & Development market.

Recent surveys indicate that as much as 80% of the workforce is interested in pursuing this type of training..



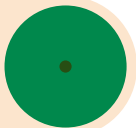
0.2%

Share of employment in the field



2%

Share of job postings requiring skill



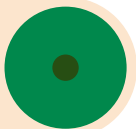
80%

Share of workers interested in pursuing



4%

Share of workers currently pursuing



Leadership Training

The **Leadership Training & Development** market in the United States alone was worth an estimated **\$81.2B** in 2024 and is projected to grow at a **10.2% CAGR** in the coming years.

Recent surveys indicate that as much as **90%** of the workforce is interested in pursuing this type of training and that as much as **20%** of the workforce is currently engaged in this type of upskilling.



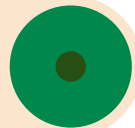
13%

Share of employment in the field



10%

Share of job postings requiring skill



90%

Share of workers interested in pursuing



20%

Share of workers currently pursuing



Source(s): AWS, Bain & Company, edX, Emeritus, Global Insight Services, Indeed, InStride, Lightcast via the Federal Reserve Bank of Atlanta, Training Mag, and the U.S. Bureau of Labor Statistics (BLS), the AI upskilling market is estimated based on the Leadership upskilling market size corrected for the percent of the workforce engaged in AI training, the projected market growth for the AI upskilling market is based on the projected growth in AI talent per Bain & Company

Student Demand





Student Demand for AI Education



Completions Growth

Completions of degrees and certificates in Artificial Intelligence grew almost 10X from 2016 to 2023.



Generative AI Course Boom

Just 14 months after ChatGPT launched, enrollment in Generative AI courses on platforms like Coursera and Udemy reached 3.5 million.



Search Interest

Searches for keywords related to the Artificial Intelligence field of study grew at a 137.8% CAGR from 2021 to 2024.



Master's Degrees Lead Volume

Master's degrees make up an estimated 78% of all degree and certificate enrollments in AI. These completions have grown at a 35% CAGR and new enrollments have grown at a 56% CAGR.



Non-Degree Programs Lead Growth

Non-degree programming is leading growth in the AI education market. Completions of graduate certificates in the field grew at a 245% CAGR from 2019 to 2023.



Wider Impact

The rapid expansion in both formal and informal AI education highlights the growing importance of AI skills for students worldwide.



STUDENT DEMAND

While 8.7 million people are learning AI, only ~7,000 are enrolling

There are estimated to be 8.7 million people that are learning AI currently. Of this total, 32.8% are taking structured courses, and only 0.2% are in higher ed.

56.8 Million White Collar Workers Interested in AI Upskilling

8.7 Million Currently Doing So

5.8 Million Upskilling Independently

2.8 Million Upskilling in Program

2.8 Million Upskilling in Alternative Program

STOP

1.2 Million Not Planning to Do So

GO

48.1 Million Not Currently Doing So

46.9 Million Planning to Do So

~7,000 enrolled in credit-bearing higher ed program

While only 0.2% of the AI upskilling market is pursuing a higher ed program, 21% of the broader upskilling market intends to enroll in higher ed. If the AI upskilling market saw that share, total enrollments would be almost **600,000**.

Key Takeaways

- There are estimated to be 56.8 million people interested in upskilling in the domain of AI. Of this total, 8.7 million (15.2%) are currently doing so.
- Of these 8.7 million people learning AI, 32.8% are doing so via a structured and supervised learning program, the rest are doing so in an independent manner via videos, online resources, reading, and other learning resources.
- Of those learning AI in a structured and supervised learning program including industry certifications, MOOCs, higher ed programs, bootcamps and other related programs, only 0.2% are learning AI via a credit-bearing program from a higher education institution, the other 99.8% are learning these skills from alternative education providers or programs.

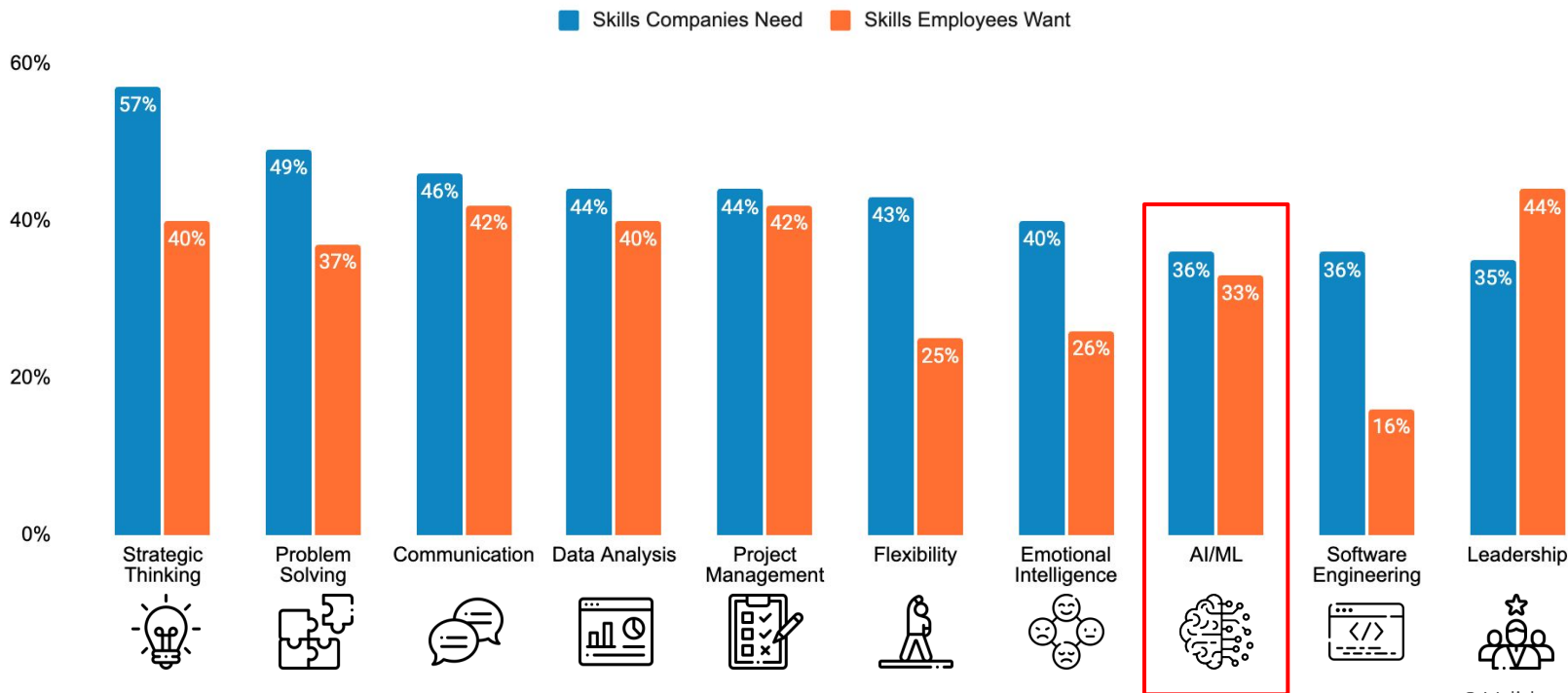


STUDENT DEMAND

Companies need, and employees want AI/ML skills

AI/ML is the 8th most needed skill per employers, and the 8th most sought skill for development among employees.

The Percentage of Companies that Need, and Percentage of Employees that Want Skills





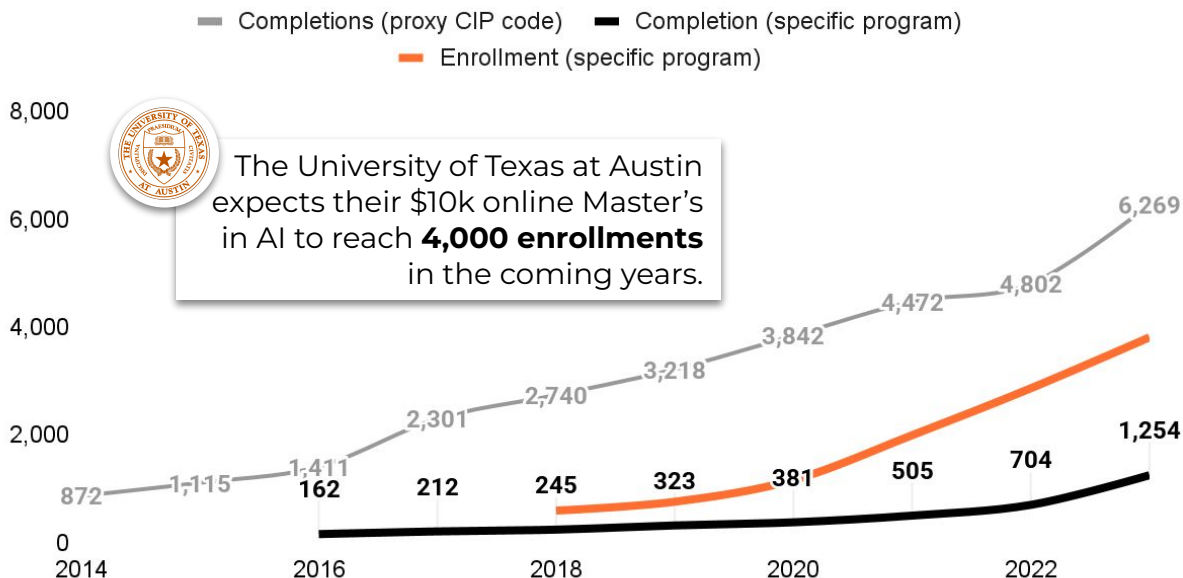
STUDENT DEMAND

AI/ML completions are growing at an accelerating rate

From 2016 to 2023 completions of degrees and certificates in Artificial Intelligence grew almost 10X, from 162 to 1,254 (a 34.0% CAGR).

Total Artificial Intelligence Completions and Fall Enrollment by Year

Includes all award levels



Key Takeaways

- From 2016 to 2023 completions of Artificial Intelligence programs across all award levels grew almost 10X, from 162 to 1,254 (34.0% CAGR). From 2022 to 2023 alone these completions grew 78.1%.
- From Fall 2022 to Fall 2023, while all AI/ML completions grew 78.1%, total enrollment in all AI/ML programs grew 33% and new enrollment in all AI/ML programs grew 64%.
- Encoura reports that, using a proxy CIP code, completions of AI/ML programs grew at a 24.5% CAGR from 2014 to 2023.



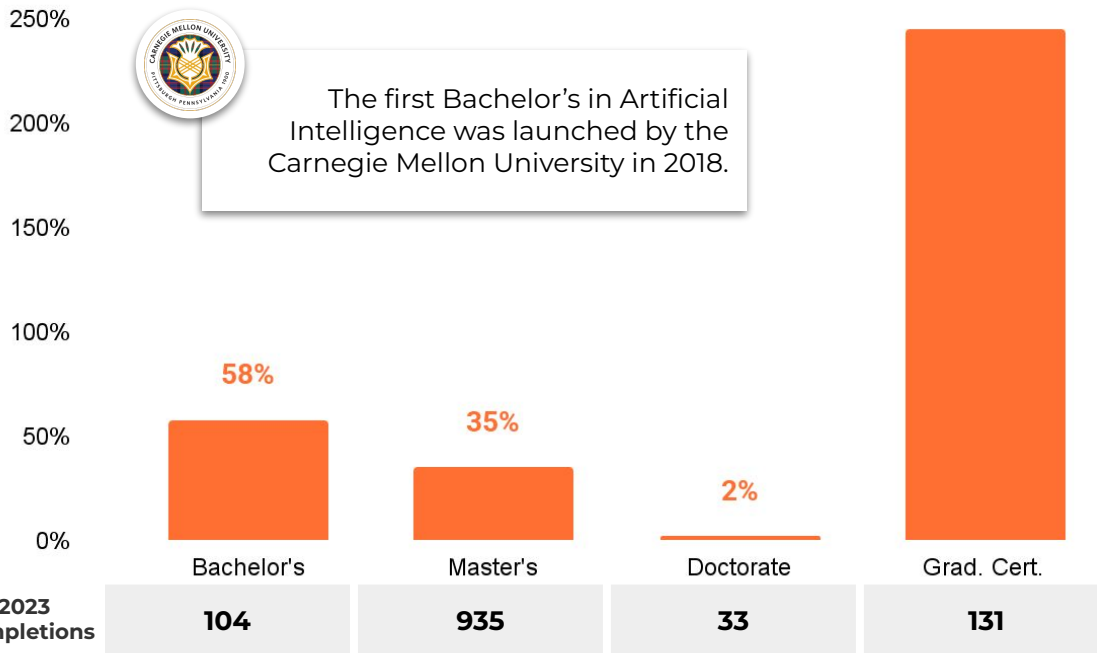
STUDENT DEMAND

AI/ML completions are growing, particularly certificate programs

Over the past four years, Certificate of AI/ML completions grew at a 245% CAGR and Bachelor's of AI/ML completions grew at a 58% CAGR.

Five-Year CAGR of Artificial Intelligence Completions by Level

Graduate certificate CAGR is for past four years



Key Takeaways

- While the most common level of education for AI/ML is the master's degree, with 935 completions reported in 2023, faster growth is being observed at both the bachelor's degree level and at the graduate certificate level. Even though the MS in AI/ML lagged behind other program levels in terms of completion growth, the program still saw completions grow rapidly, at a CAGR of 35% over the past five years.
- Over the past four years, completions of graduate certificates in AI/ML grew at an astonishing 245% CAGR. BS in AI/ML completions also saw strong growth, growing at a 58% CAGR over the same time frame.

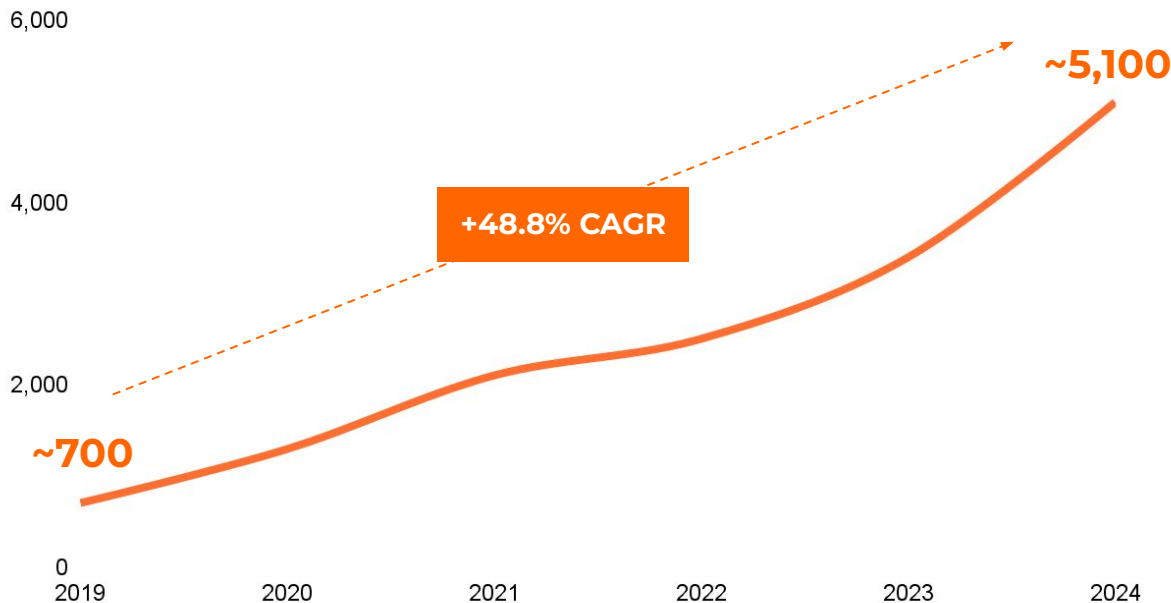


STUDENT DEMAND

Enrollment in AI/ML master's has grown at a 48.8% CAGR since 2019

From Fall 2019 to Fall 2024, fall enrollment in master's degrees in AI/ML grew at a 48.8% CAGR, from ~700 to ~5,100.

Estimated Fall Enrollment in Master's Degrees in AI by Year



Key Takeaways

- Based on 2023 completions, master's degrees represent about 78% of all enrollments in degrees and certificates in AI/ML at higher education institutions.
- From 2018 to 2023, completions of master's degrees in AI/ML grew at a 35% CAGR. Growth is accelerating, however. From Fall 2019 to Fall 2024 estimated enrollment in these programs grew at a 48.8% CAGR. New enrollment in these programs grew even faster, growing at a CAGR of 56% over that same span). The fact that new enrollment in these programs is outpacing completions of these programs indicates that a continued strong growth trajectory is anticipated.

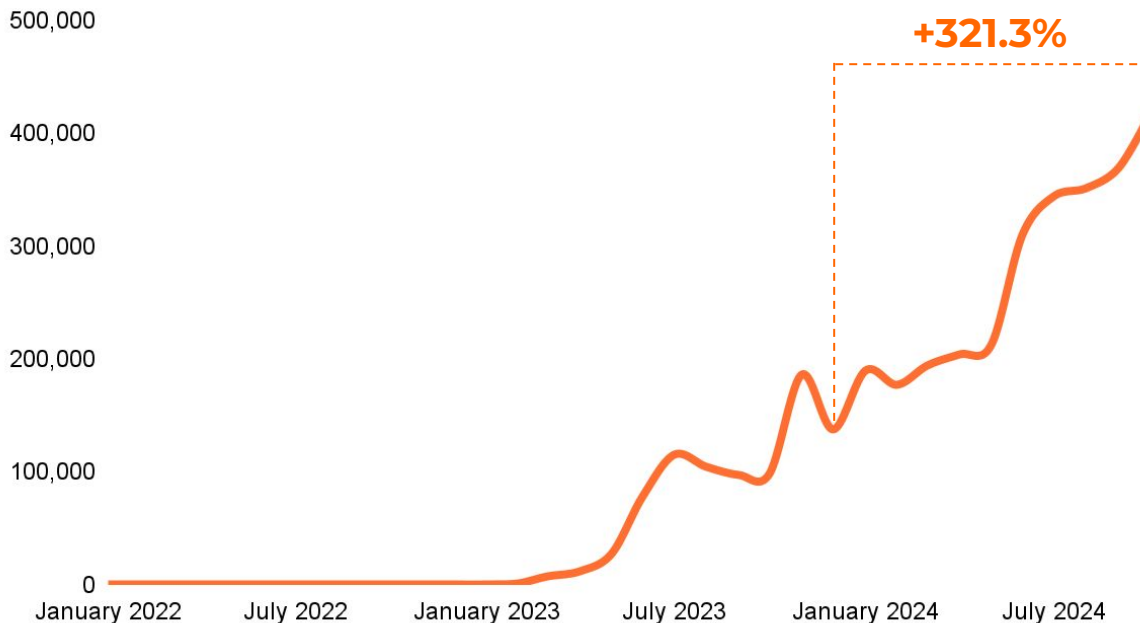


STUDENT DEMAND

Enrollment in Generative AI coursework is exploding

ChatGPT launched in November 2022. By January 2024 almost 3.5 million students had taken Generative AI courses with either Coursera or Udemy.

Enrollment in Generative AI Courses on Coursera Platform by Month



Key Takeaways

- **coursera** first launched Generative AI coursework in February of 2023. By July of 2023 these courses had already reached 100,000 current enrollments, and by December of 2024 these courses had already enrolled more than 4 million students total.
- **udemy** first launched Generative AI coursework in November of 2022. By January of 2024 these courses had already eclipsed 2.4 million total enrollments.
- **Great Learning** reported that Generative AI courses on the platform saw enrollment grow 2.6X from November 2023 to February 2024.
- **edx** reported that enrollment in AI-related courses grew 54% year-over-year in 2023.

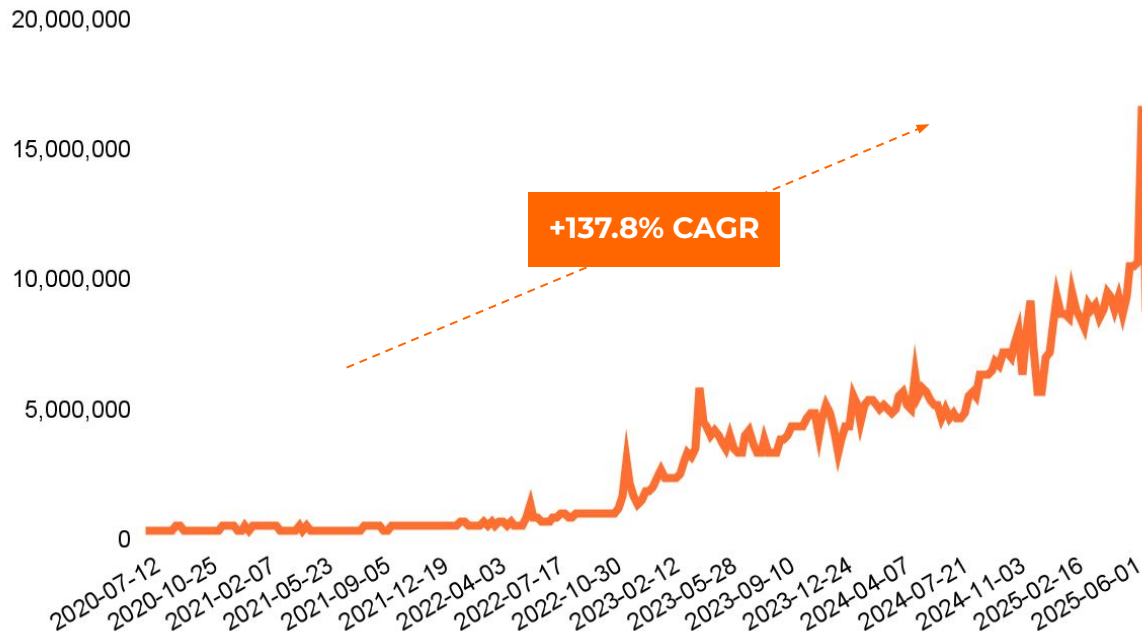


STUDENT DEMAND

Search traffic for AI education has exploded

From 2021 to 2024 search traffic for keywords related to the Artificial Intelligence field of study grew at an astonishing 137.8% CAGR.

Weekly Search Traffic for Keywords Related to the AI Field of Study



Key Takeaways

- From 2021 to 2024 total search traffic for keywords related to the Artificial Intelligence field of study (as defined by Google) exploded, growing at a 137.8% CAGR.
- From 1H of 2024 to 1H of 2025 search traffic for these AI-related keywords further grew 78.0%, which is actually a deceleration given the rapid growth rate observed in recent years.
- Through the first six months of 2025 there has been an average of 40 million monthly searches for keywords related to the "Artificial Intelligence" field of study, as defined by Google.

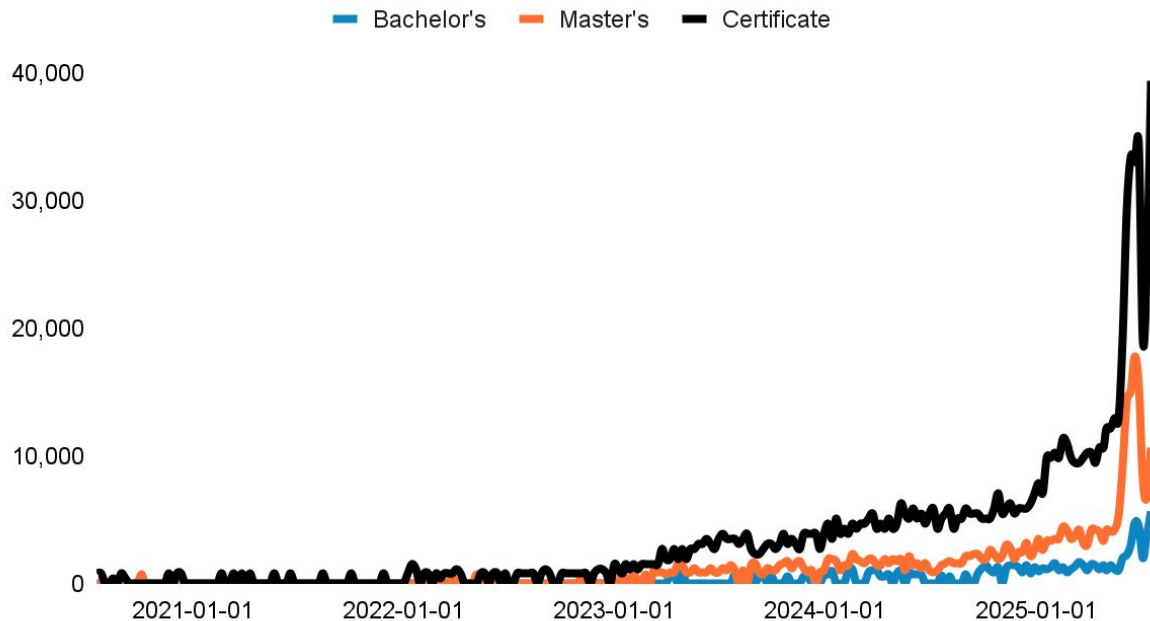


STUDENT DEMAND

Search traffic for AI degrees and certs has boomed in 2025

From 1H 2024 to 1H 2025 search traffic for keywords related to AI certificates grew 191.0%, for AI master's traffic grew 251.4%, and bachelor's saw a 213.9% rise.

Weekly Search Traffic for Keywords Related to AI Programs



Key Takeaways

- As of June 2025 there were 129,838 searches for keywords related to AI certificate programs. Searches for keywords related to AI certificate programs grew 191.0% from 1H 2024 to 1H 2025.
- As of June 2025 there were 62,648 searches for keywords related to AI master's degree programs. Searches for these keywords grew 251.4% from 1H 2024 to 1H 2025.
- As of June 2025 there were 14,529 searches for keywords related to AI bachelor's degree programs. Searches for these keywords grew 213.9% from 1H 2024 to 1H 2025.

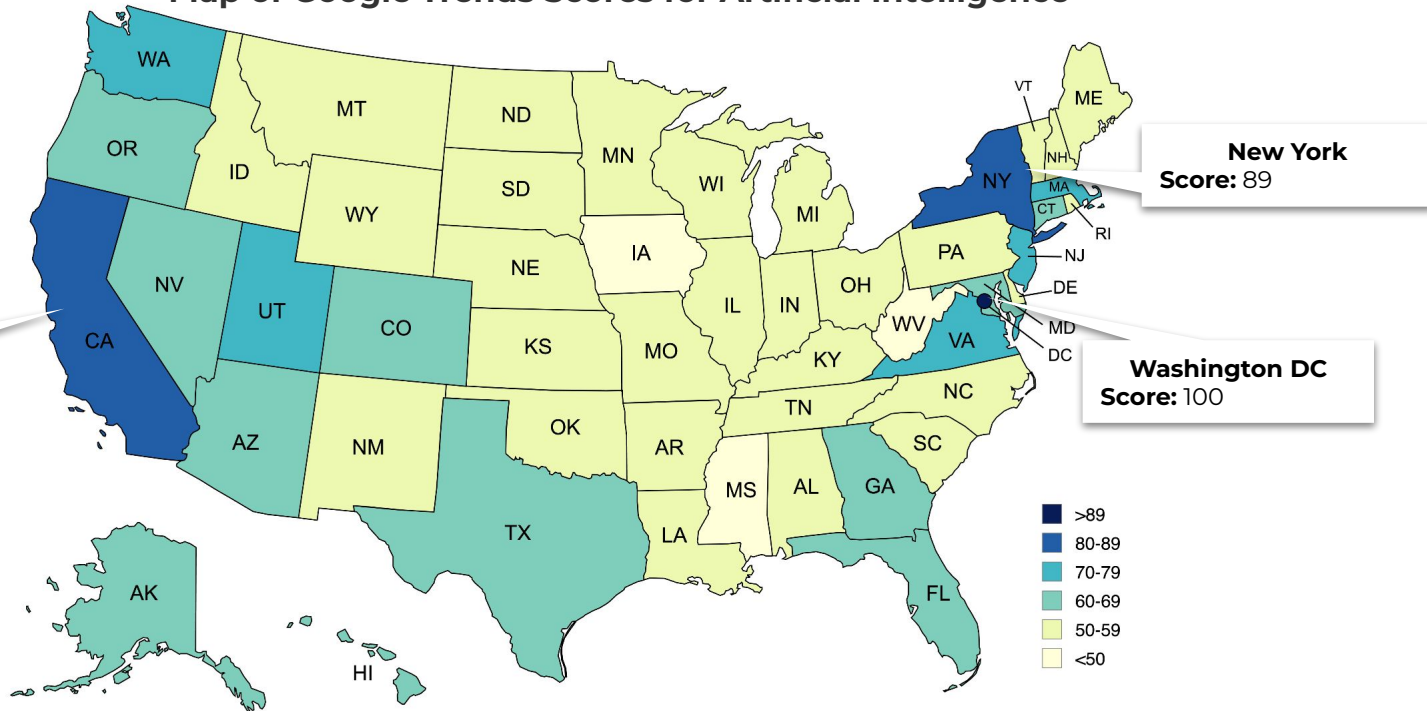


STUDENT DEMAND

CA, DC & NY lead in terms of relative search demand

The states with the highest Google Trends Scores for the Artificial Intelligence field of study are Washington DC, New York, and California.

Map of Google Trends Scores for Artificial Intelligence



Labor Market Demand





Labor Market Demand for AI Education



Rising Demand for AI Skills

From 2010 to 2024, the share of online job postings requiring AI skills grew from 0.5% to 1.7%, reflecting a substantial increase in demand.



Recent Trends and Growth Rate

Despite a brief drop in 2022 and 2023, AI job postings have grown at a 6.1% CAGR since 2021, indicating steady long-term growth.



Explosive Growth in Job Postings

Between 2012 and 2024, the number of AI job postings grew almost 7X from 109,000 to 750,000, highlighting the rapid expansion of AI-related opportunities.



AI Talent Shortage

There is an estimated shortage of nearly 700,000 AI workers, and this gap is expected to persist in the coming years.



AI Skills in Computer Job Openings

As of 2024, an estimated 15% of all job openings that require computer skills also call for AI skills, showing AI's integration into tech roles.



Education Gap in AI Workforce

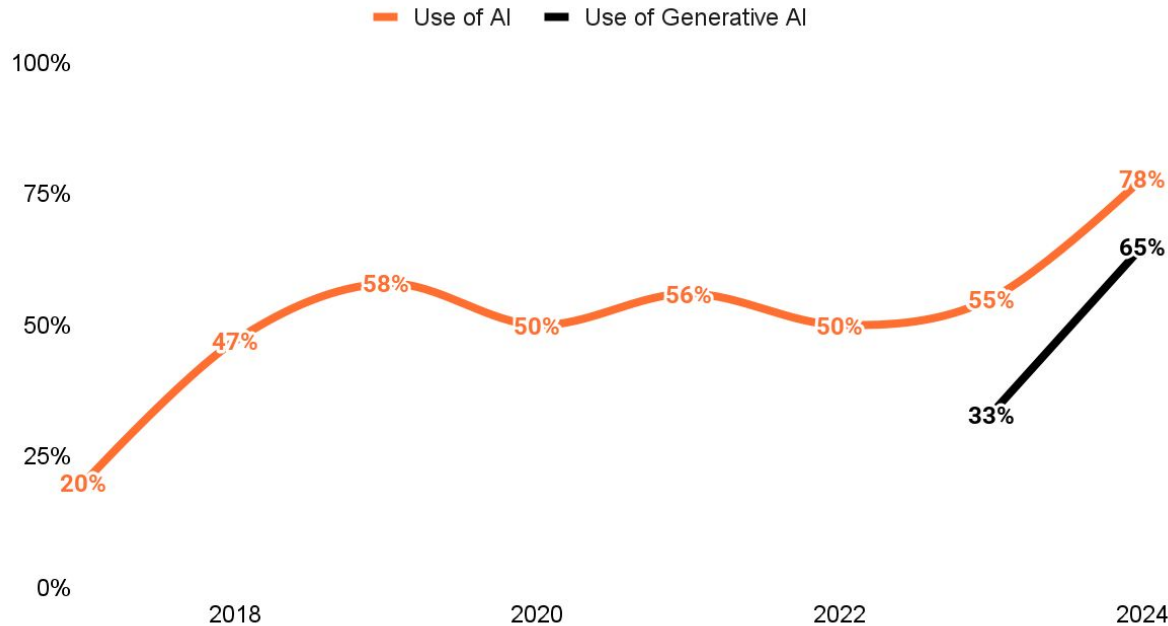
Data shows the AI workforce in the U.S. remains educated at levels below business needs, signaling a need for more advanced AI education.



The percentage of businesses using AI has skyrocketed

From 2017 to 2024 the percentage of businesses that report using AI for at least one function skyrocketed from 20% to 78%.

Percent of Businesses Using AI for at Least One Function



Key Takeaways

- From 2017 to 2024 the percentage of all businesses that report using AI for at least one function grew from just 20% to 78%.
- From 2019 to 2023 the percentage of businesses reporting using AI remained relatively flat. Then, from 2023 to 2024, the percentage shot up from 55% to 76%.
- The percentage of businesses that report using generative AI tools for at least one function grew from 33% to 65% from 2023 to 2024. Other data sources found that this percentage was actually 73% in 2024. By 2028, 93% of companies are projected to be using generative AI tools.



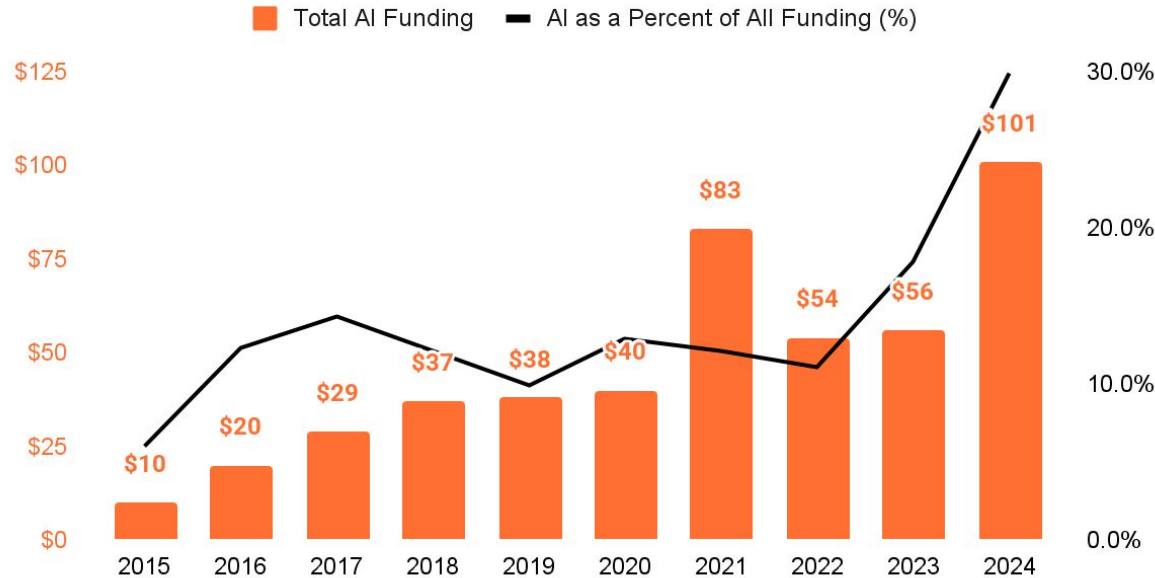
LABOR MARKET DEMAND

AI investment has rebounded and is back on a growth trajectory

Venture capital funding to AI companies grew 80.4% in 2024 to \$101B, the largest year on record. From 2015 to 2024 this funding grew at a 29.3% CAGR.

Venture Capital Funding to AI Companies by Year

Billions of USD (\$)



Key Takeaways

- From 2015 to 2024 total venture capital funding to Artificial Intelligence companies grew at a 29.3% CAGR to \$101B. In 2024 alone this funding grew 80.4%, and 2024 was the largest year on record for this funding.
- In 2015 just 6.0% of all venture capital funding went to Artificial Intelligence companies. In 2024, AI's share of total funding had grown to 29.9%.
- This venture capital investment is anticipated to spur continued employment growth of AI professionals, as VC-backed companies have shown to see employment grow 8X faster than non-VC-backed companies (National Venture Capital Association).



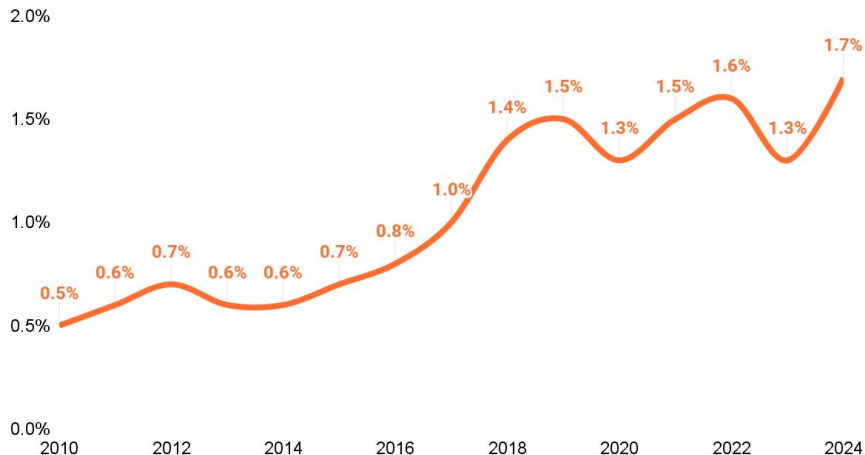
LABOR MARKET DEMAND

AI job postings are growing faster than all job postings

The share of all job postings calling for AI skills grew from 0.5% in 2010 to 1.7% in 2024. Post-COVID, from June 2021 to June 2025 AI job postings grew at a 6.1% CAGR

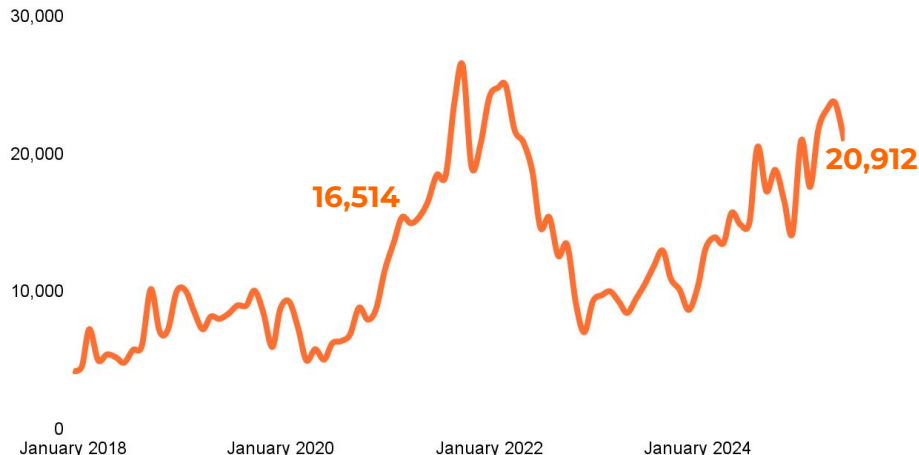
The share of all job postings in the United States calling for Artificial Intelligence skills grew from 0.5% in 2010 to 1.7% in 2024.

Percent of All Job Postings Calling for AI Skills by Year



From June 2021 to June 2025 all AI job postings grew at a 6.1% CAGR, from 16,514 to 20,912. This is in spite of the significant decline observed in late 2022 and early 2023.

New AI Job Postings by Month



As of June 2025 there were 56,388 active AI job postings.



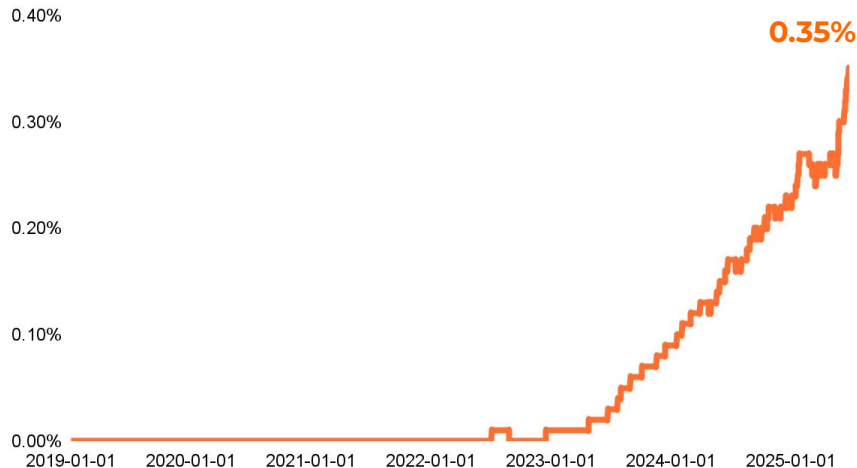
LABOR MARKET DEMAND

Job postings calling for GenAI have exploded, volume remains low

From January 2024 to January 2025 the share of job postings calling for Generative AI skills jumped 170%. Over the past year these postings have more than doubled.

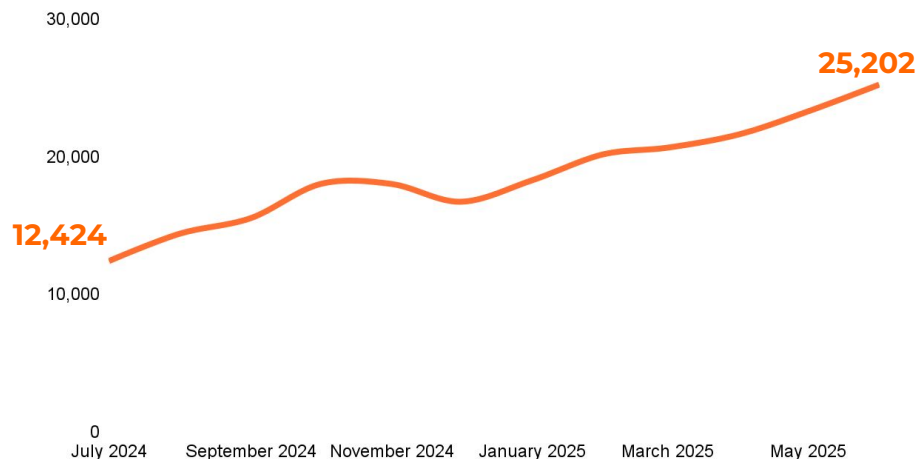
From January 2024 to January 2025 the share of job postings calling for Generative AI skills skyrocketed 170%. As of the end of June 2025, however, only 0.35% of postings call for these skills.

Share of Job Postings Calling for Generative AI Skills by Day



From June 2021 to June 2025 all AI job postings grew at a 6.1% CAGR, from 16,514 to 20,912. This is in spite of the significant decline observed in late 2022 and early 2023.

Job Postings Calling for Generative AI as a Skill by Month





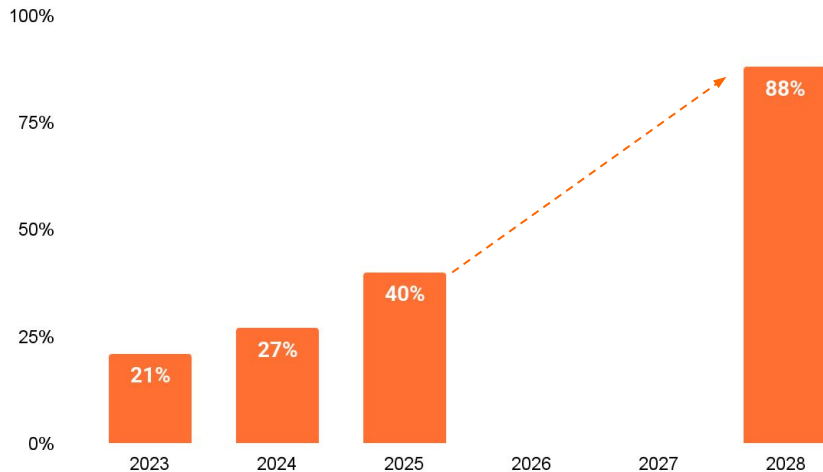
LABOR MARKET DEMAND

AI adoption is growing, and a larger share of the workforce is using AI

From 2024 to 2028 the share of companies using AI is projected to grow from 78% to 93%. Even though 78% were using these tools in 2024, only about 27% of workers were.

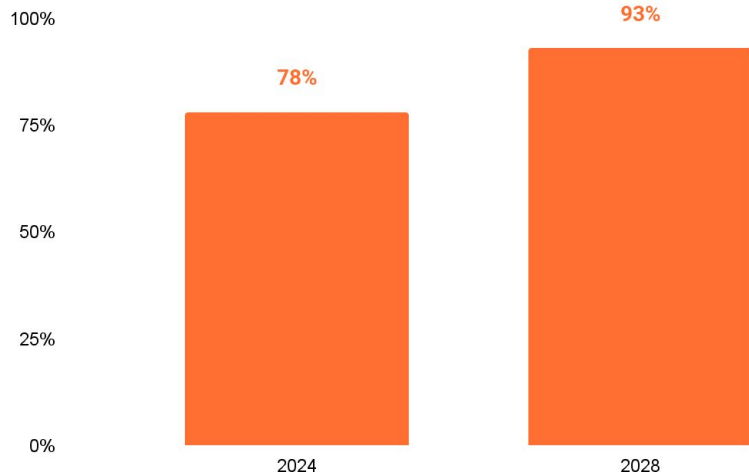
The share of employees in the United States who report using AI at work at least some over the course of the year nearly doubled from 21% in 2023 to 40% in 2025. 88% expect to use AI by 2028.

Share of U.S. Workers Using AI Tools by Year



As of 2024 78% of companies were utilizing Generative AI. By 2028, however, 93% of companies anticipate doing so.

Share of Companies Using Generative AI Tools



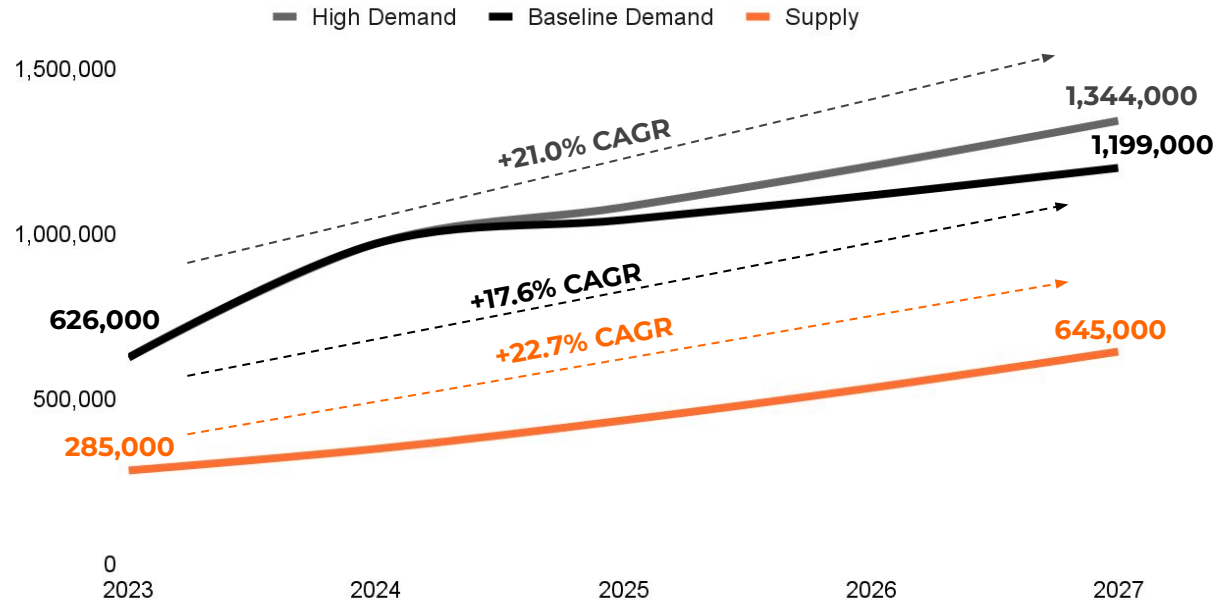


LABOR MARKET DEMAND

There will be a shortage of 554k-699k AI/ML workers in 2027

In 2023 there was a shortage of 341k AI/ML workers. By 2027 that shortage is projected to grow to 554k to 699k.

Projected Supply and Demand of AI Talent in the United States



The World Economic Forum (WEF) projects that AI/ML employment will grow **81% from 2025 to 2030 (CAGR of 12.6%)**.

Key Takeaways

- As of 2023 there were estimated to be 285,000 AI/ML workers in the United States, but a demand for 626,000 of these trained workers. This means that in 2023 there was an estimated shortage of 341,000 AI/ML workers.
- Bain & Company projects that the supply of AI/ML talent will grow at a 22.7% CAGR from 2023 to 2027 to a total of 645,000 AI/ML workers. They also project that, in the baseline scenario, demand for AI/ML workers will grow at a 17.6% CAGR to 1,199,000 and that in the high demand scenario, demand for these workers will grow to 1,344,000. Accordingly, by 2027 there is projected to be a shortage of 554,000 to 699,000 AI/ML workers.

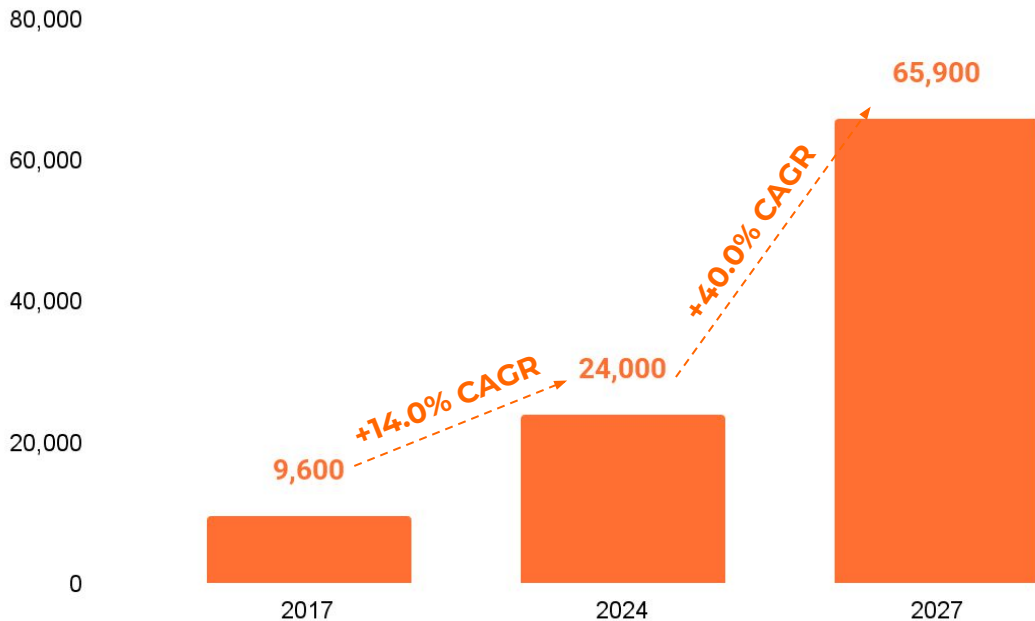


LABOR MARKET DEMAND

AI/ML Engineer employment will almost triple from 2024 to 2027

From 2024 to 2027 employment of AI/ML Engineers is projected to grow at a 40.0% CAGR, or 100X faster than the average for all occupations.

Estimated and Projected Employment of AI/ML Developers in the United States



Key Takeaways

- As of 2024, there are estimated to be only 24,000 AI/ML Engineers in the United States. This represents only 0.4% of the total Tech workforce in the United States. Employment of AI/ML Engineers is projected to grow rapidly in the coming years, with a projected employment CAGR of 40.0% from 2024 to 2029 (which is 100X faster than the projected growth of all occupations between 2023 and 2033). This is a significant acceleration from the 14.0% CAGR estimated for the 2017 to 2024 time frame.
- While there are estimated to only have been about 24,000 AI/ML Engineers in 2024, the total technical workforce in the field of (or adjacent to AI) was estimated to have been about 375,000. Assuming the share of total employment in the U.S. remains constant, this pool of employment is projected to grow at about a 17.8% CAGR to 2030.

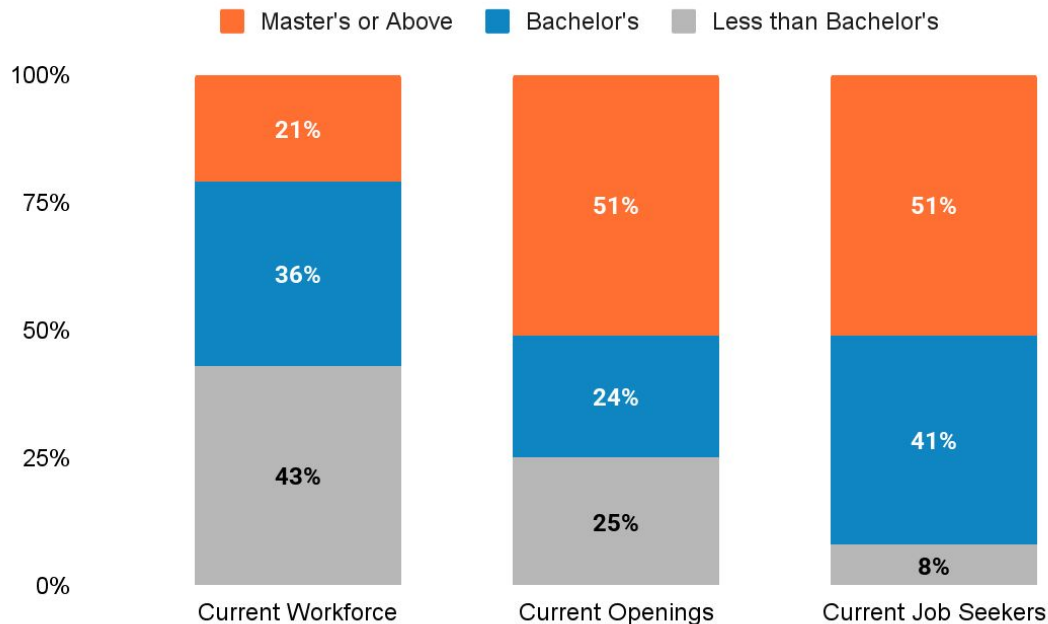


LABOR MARKET DEMAND

There is a shortage of highly trained AI professionals

Currently, only 21% of the AI workforce has a graduate degree. Job postings indicate that employers would prefer that 51% of these workers do, however.

Existing Educational Attainment and Requirements in the AI Workforce



Key Takeaways

- Currently, 43% of the AI workforce has less than a bachelor's degree. An additional 36% has a bachelor's degree, and 21% has a graduate degree.
- An analysis of job postings show that 51% of job openings for AI roles call for a graduate degree, 24% call for a bachelor's degree, and just 25% allow for applicants to have less than a bachelor's degree.
- People seeking employment in AI roles have a high level of educational attainment. 51% of this population has a graduate degree, 41% has a bachelor's degree, and just 8% has less than a bachelor's degree.



LABOR MARKET DEMAND

CA, NY, TX & WA lead the market in terms of demand for AI skills

In June 2025 46.7% of all job postings for AI experts came from California, New York, Texas, or Washington.

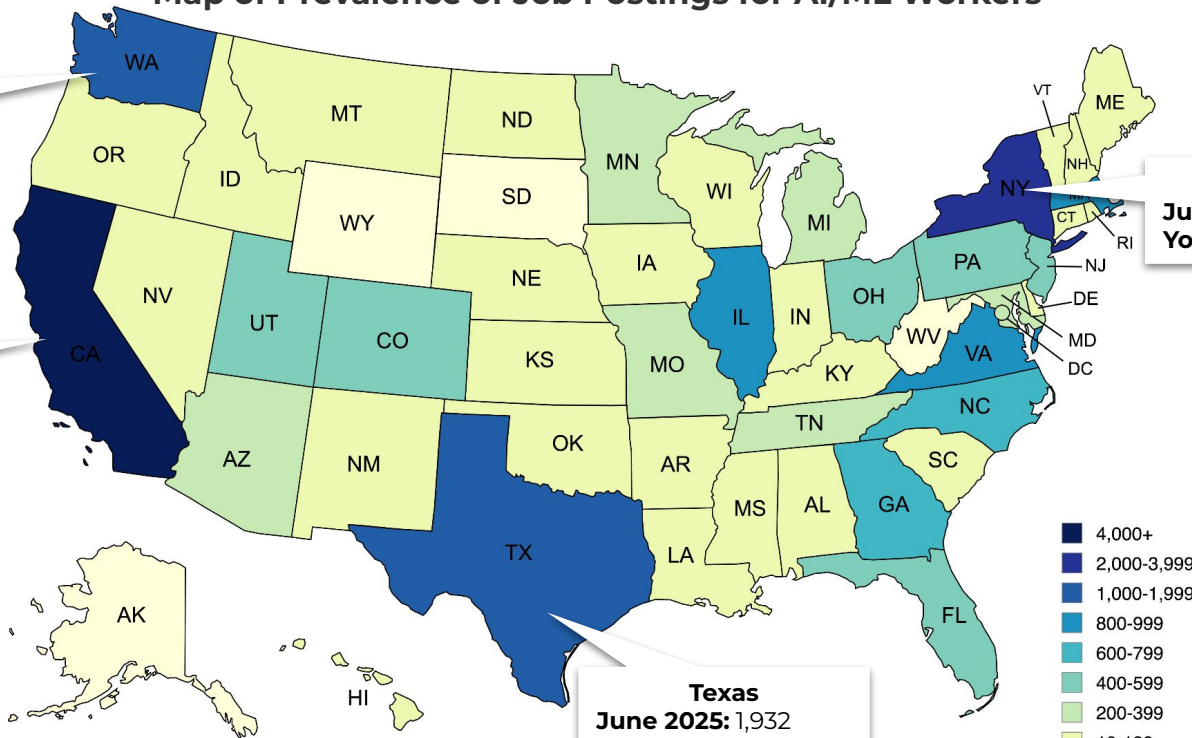
Map of Prevalence of Job Postings for AI/ML Workers

Washington
June 2025: 1,505
YoY Change: +3%

California
June 2025: 4,315
YoY Change: +37%

New York
June 2025: 2,018
YoY Change: +61%

Texas
June 2025: 1,932
YoY Change: +60%



Recommendations



VI Recommendations



Key ideas to remember related to the demand for academic programs in Artificial Intelligence.



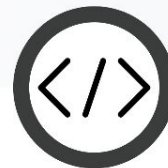
Think about alternative credentials

>99% of people that are currently pursuing training to upskill in the domain of Artificial Intelligence are doing so with providers outside the realm of credit-bearing higher education.



Recall the need for Generative AI skills

Demand for Generative AI skills is rapidly growing, and training is needed to ensure businesses are fully capable of reaping the benefits of AI innovations.



Ensure alignment for technical professionals

For programs intended to suit technical AI professionals, there remains a significant shortage of graduate-degree-prepared expertise in the workforce.

Appendix & Sources



Appendix 1

The Variation in Estimates of the Reality of AI



On the Size of the Artificial Intelligence Market

Estimates published by Statista estimate that the aggregate market for AI in the United States in 2025 is worth \$74.0B and that the market will grow at a 27.0% CAGR in the coming years. Other providers estimate that the market may indeed be much larger, and projections of growth of the market vary widely. For example, Precedence Research estimated that this market is worth \$173.6B in 2025 and projects that the market will grow at a 19.3% CAGR.

On the Appetite for, or Interest in AI Upskilling

A 2025 survey by edX found that 80% of the workforce is estimated to be interested in AI upskilling. This is in line with a similar estimate produced by the Association for Talent Development (ATD) also in 2025 which found that just over 70% of employees are either “extremely” or “very” interested in pursuing AI upskilling as well as a 2025 study by Multiverse that found that 91% of employees wanted to improve their AI skills. A 2023 survey by the University of Phoenix and the Harris Poll found that 63% of the workforce was interested in “reading, hearing, or seeing more” about AI.

On the Number of People Currently Pursuing AI Training or Learning About AI

A 2025 survey by edX found that 4% of the workforce is estimated to be currently enrolled in a program to upskill or reskill in the domain of AI. 2024 survey data from the Pew Research Center found that 51% of all workers “have taken a class or gotten extra training” and that 24% of these workers who did so did to in the domain of AI. We assume that this 12.2% represents the sum total of persons that pursued any learning or educational opportunities including independent learning outside of structured and supervised coursework, with 4.0% being enrolled in structured and supervised programs and 8.2% pursuing learning and development in AI independently.

On the Share of Workers or Employees Using AI at Work

Gallup surveys in 2023, 2024, and 2025 indicate that the share of the workforce that is using AI for work at least some over the course of the year grew from 21% to 40%. The Board of Governors of the Federal Reserve System performed a meta-analysis of various surveys regarding AI uptake at work and estimates vary widely depending on exactly how the question is worded and the composition of the survey audience.

On the Share of Businesses Using AI and Generative AI

McKinsey & Company data shows that the percentage of companies utilizing AI for at least one business function grew from 20% in 2017 to 78% in 2024. Compare this to survey data from the Cengage Group which estimated that 73% of companies utilized AI in 2024. Projections from AWS indicate that in 2028 93% of businesses will be utilizing AI. McKinsey & Company data also indicates that the percentage of companies utilizing Generative AI for at least one business function grew from 33% in 2023 to 65% in 2024.

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